



## RECOMMENDED REFERENCE SOURCES

This list is a sample of sources, which are the minimum recommended for research:

### COMPANIES

- Hollis Guide to Sponsorship and Donation
- International Stock Exchange
- Jordan's Guide to Public Companies
- Key British Enterprises
- Macmillan's Unquoted Companies
- \*\* DOSC - Guide to Company Giving
- \*\* DOSC - Major Companies Guide
- Price Waterhouse Corporate Register
- Who Owns Who
- Business Rich Lists

### INDIVIDUALS

- Asian Who's Who
- City of London Directory & Livery Companies Guide
- \*\* Debrett's People of Today
- Debrett's Correct Form
- Corporate Register
- International Who's Who
- Sunday Times Rich List (annual magazine list)
- Sunday Times Rich List 2005-2006 Wealth Register book version has 5000 names over £5,000,000
- \*\* Who's Who
- Who's Who in the City
- Who's Who in Industry (Stock Exchange & London & International Publishers)
- National Gardens Scheme Yellow Book
- \*\* DASH – Directors and Shareholders (mostly UK)
- Crockfords Clerical Directory - biographies 25,000 UK Anglican clergy
- Red Pages – celebrity & media
- White Pages
- Donor Digest
- Salary Lists
- Taxpayers' Alliance – town hall / public sector

### GRANTS

- CAF - Directory of Grant Making Trusts
- \*\* DOSC - Dimensions of the Voluntary Sector
- \*\* DOSC - Guide to Major Trusts
- Funding Digest
- The Funding Report published by CaritasData Foundation Center



\*\* In addition the Directory of Social Change (DOSC) and Charities Aid Foundation (CAF) also produce a range of specialised trust directories

### **USEFUL WEB-SITES**

[www.Companies-house.gov.uk](http://www.Companies-house.gov.uk)

[www.charity-commission.gov.uk](http://www.charity-commission.gov.uk)

[www.uk.dnb.com](http://www.uk.dnb.com) – Dun & Bradstreet

[www.hemscott.com](http://www.hemscott.com) – business and financial information on UK quoted companies

[www.citywatch.co.uk](http://www.citywatch.co.uk) – Computershare's tracing shareholders

[www.peoplesearch.net](http://www.peoplesearch.net)

<http://www.thebigproject.co.uk/index.htm> -national and international newspapers online

[www.ft.com](http://www.ft.com)

[www.dailytelegraph.com](http://www.dailytelegraph.com)

[www.thisislondon.com](http://www.thisislondon.com)

[www.guardian.co.uk](http://www.guardian.co.uk)

[www.independent.co.uk](http://www.independent.co.uk)

[www.the-times.co.uk](http://www.the-times.co.uk)

[www.onlinenewspapers.com](http://www.onlinenewspapers.com)

[www.teldir.com](http://www.teldir.com) – index of on-line phone books with over 350 links to yellow pages, white pages, business directors, email addresses from over 150 countries.

[www.Royalmail.co.uk](http://www.Royalmail.co.uk) – you can find any postcode in the UK.

[www.192.com](http://www.192.com) - addresses

[www.google.com](http://www.google.com) – especially for the news alerts

[www.philanthropyuk.org](http://www.philanthropyuk.org) – good 3 monthly newsletter

[www.loc.gov](http://www.loc.gov) – Library of Congress

[www.thinkresource.org](http://www.thinkresource.org)

[www.wealth-bulletin.com](http://www.wealth-bulletin.com)

[www.wealthmonitor.com](http://www.wealthmonitor.com)

[www.factiva.com](http://www.factiva.com) – business & financial news

[www.boardEx.com](http://www.boardEx.com)

[www.mouseprice.com](http://www.mouseprice.com) – House Prices

[www.zoopla.co.uk](http://www.zoopla.co.uk) – House Prices

[www.lexisnexis.co.uk](http://www.lexisnexis.co.uk)

[www.trustfunding.org.uk](http://www.trustfunding.org.uk)

[www.thewealthnet.com](http://www.thewealthnet.com)

[www.wealthwatch.org.uk](http://www.wealthwatch.org.uk)

[www.digitallook.com](http://www.digitallook.com) – Companies

[www.linkedin.com](http://www.linkedin.com)

[www.zoominfo.com](http://www.zoominfo.com)

[www.pipl.com](http://www.pipl.com)

[www.guidestar.org.uk](http://www.guidestar.org.uk)

[www.nozasearch.com](http://www.nozasearch.com)

ICC Plum

Local Libraries – what sources can you access free through them, also lawyers/city libraries.

All Quality Press



## **BOOKS**

- Carnie, C (2000) 'How to Guide: Find the Funds, A New Approach to fundraising research', Directory of Social Change, London.
- Holman, M & Sargent, L. (2006) 'Major Donor Fundraising', Directory of Social Change, London.
- Hayden, T. (2006) 'Capital Campaigns', Directory of Social Change, London.
- Harts, T et al. (2006) 'Major Donors: Finding Big Gifts in Your Database and Online', John Wiley & Sons, New Jersey
- Hack, V. (1997) 'Targeting the powerful: international prospect research', Aslib, London.
- Lloyd, T. (2004) 'Why Rich People Give', ACF.